



Agent Credit Cards: P-Cards

Agent Credit Cards Video: P-Cards Script

I'm David Spokes, the commercial card operations manager. Purchasing cards can be called a variety of names: purchase cards, p-card, procurement card, virtual cards – they all mean the same thing, and they're a phenomenal product offering to place in your loan officer's tool kit.

The purchasing card can be branded just like the consumer and the business card. We will also brand a web page that will host the portal to manage your card platform, and this platform is loaded with features.

We have seen a massive growth with this product line because there's a real need for this technology in the middle market.

With the purchasing card, you empower your commercial clients to take full control of their corporate card platform. They can manage credit lines, add card holders, cancel cards, change merchant category code restrictions, and view transactions – all in real time.

We work with your clients to help digitize the expense reconciliation process, we customize the reporting, build in all the necessary checks and balances, and determine how and when the report should be processed.

Our product allows for the remote capture of receipts, customization of reporting based on user log in, and additional features that help improve business efficiencies.

Hello, I'm Kyle Schilling. We work with you and your clients to expedite the underwriting process. Our response time is typically 48 – 72 hours. Once we have an approved packet, standard turnaround on the delivery of the cards is 5 – 10 business days, but we can rush the cards if needed.

Hi, I'm Seth Grice. In addition to the physical purchasing cards, we also have an accounts payable tool available for those who want to convert checks and ACH payments to card payment.

This is a very sophisticated payments platform that helps streamline payments and can be very useful for clients who are looking for newer ways of handling their accounts payable process.

If you'd like to learn more about this product, please call, we are happy to assist.

If you would like to view the tutorials on the software, please follow the links directing you to these videos.